



Mergers & Acquisitions

MCAFinancialGroup
Critical Solutions. Sound Resolution.

Mergers & Acquisitions

MCA Financial Group's mergers and acquisitions team works with clients to identify, cultivate, and execute value-creating transactions. We focus on developing a prudent strategy and employing a consistent process that addresses all aspects of the transaction. Our core competencies include buy and sell-side merger and acquisition assistance, valuations, debt advisory services, and pre and post-merger integration planning and implementation.

Buy-Side M&A

MCA Financial Group draws from considerable Wall Street and strategic consulting experience to identify attractive sectors, assess the industry landscape, classify companies of interest, initiate conversations with prospective targets, and serve as lead advisor throughout the acquisition process. Our ability to communicate effectively with potential acquisition candidates, and identify opportunities for synergies and earnings accretion, enables us to maximize owner and shareholder value. Our clients will receive the invaluable insights necessary to ensure proper due diligence, as well as a seamless and fluid integration during the post-acquisition phase.

MCA's expertise includes these core services:

- » Research Prospective Targets
- » Undertake Search Process & Engage Prospects
- » Deal Accretion & Synergy Analysis
- » Counsel on Optimal Solution Potential
- » Transaction Structure & Negotiation
- » Post-Acquisition Integration

Sell-Side M&A

With significant experience in corporate divestitures, MCA Financial Group is uniquely positioned to provide business owners and executive teams with astute advice when pursuing or exploring a sale transaction. Leveraging our extensive list of both strategic and private equity buyers, we bring to the table a steady flow of viable buyers while simultaneously tailoring each sale process to the individual needs and criteria of the client. Whether selling a business unit or the entire entity, our team works diligently to help you generate superior returns from each transaction.

MCA's expertise includes these core services:

- » Assess Resources & Competitive Strengths
- » Valuation of the Enterprise
- » Marketing to Prospective Buyers
- » Guidance on How to Maximize Value
- » Legal Counsel Assistance through the Sale Process

Valuations & Opinions

MCA Financial Group is a leading provider of valuation services to both privately held and publicly traded companies, in addition to private equity firms. Our team possesses significant, hands-on valuation experience in the public markets that distinguishes our offering from others.

In order to be successful in the mergers and acquisitions arena you need reliable, accurate and competent information. When armed with a valuation and/or opinion from our team of trusted valuation experts, you will have the information necessary to make well-supported decisions in order to execute the optimal strategy.

MCA's expertise includes these core services:

- » Purchase or Sale Transactions
- » Going Private Transactions
- » Tender Offer Analysis
- » Divestitures & Spin-Offs
- » Assessment of Valuation Approach
- » Post-Acquisition Integration

Debt Advisory Services

MCA Financial Group provides tailor-made financing solutions to achieve our clients' capital raising goals, particularly when it comes to financing the purchase of a business. You stand to benefit from our many relationships with highly reputable lenders and financial institutions. Along with acquisition financing expertise, we offer post-acquisition and refinancing solutions that afford clients the necessary flexibility to pursue further strategic initiatives.

MCA's expertise includes these core services:

- » Assess Financial Needs & Optimal Capital Structure
- » Selection of Debt Instrument & Preferred Lenders
- » Optimal Capital Structure Decisions
- » Marketing to Lender Relationships

Merger Integration Planning

MCA Financial Group's M&A team advises on the implementation of practical measures to fully integrate the operations of a newly acquired entity. Long before a purchase or joint venture transaction has been consummated, a strategic merger integration plan is formulated. We illustrate precisely when and how assets, processes, resources, and people will be assimilated in order to successfully accomplish the strategic objectives of the merger. Our professionals serve as stewards of capital by continuing the client relationship after the deal has closed. This ensures a smooth transition throughout the integration process. Unlike other firms, we will continue to be your resource long after the transaction has closed.

MCA's expertise includes these core services:

- » Pre- & Post-Acquisition Integration Planning
- » Development of Detailed Synergy Targets
- » Efficient Realization of Synergies
- » Process Monitoring & Conflict Resolution
- » On-Going Relationship

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Since October of 2000, MCA Financial Group has established a firm commitment to delivering both exceptional service and value-added results to clients while exemplifying the highest standards of integrity and attention to detail. This commitment has allowed MCA not only to become a leader in the financial consulting industry, but also to attract and retain a highly talented team of experienced professionals.

MCA delivers highly qualified, senior-level attention to each engagement, addresses each client's needs, and provides the highest degree of client service. At MCA there is an emphasis on fact-finding and reporting, individual client attention, and the development of innovative strategies and business solutions to clients' complex situations. This strategy allows MCA to work through the most challenging situations while consistently achieving favorable outcomes for clients.

Industry Experience

Advertising & Publishing

Aerospace

Agriculture

Automotive

Banking & Lending

Distribution

Energy

Entertainment

Food Services

Franchising

Gaming

Health Care

Hospitality

Manufacturing

Real Estate

Retail

Senior Living

Service Industries

Technology

Transportation

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